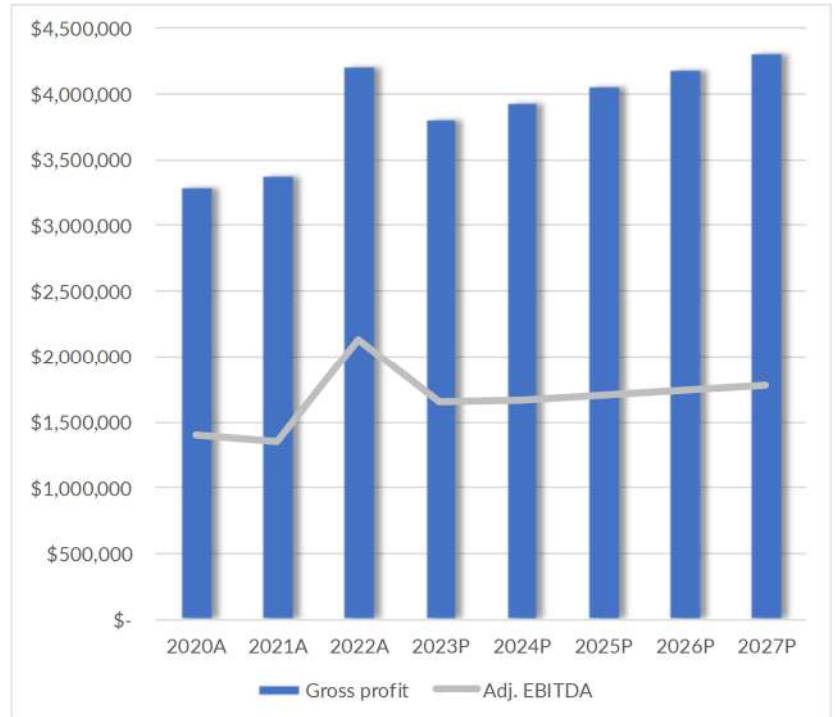


EXECUTIVE SUMMARY

Cetane Associates is pleased to present a heating oil delivery and HVAC service business located in Southern New England.

Business Highlights:

- 1.8M gallons of heating oil
- \$1.30/gal. heating oil margin
- 99% of customers on auto-delivery
- \$1.9M of service revenue in 2022
- Strategic bulk storage
- Strong reputation for quality work
- Well-recognized brand name
- Fully staffed
- Non-union workforce



Southern NE

Geo Area

\$2.1M

EBITDA

\$4.2M

Gross Profit

23-05

Listing Code

To obtain access to the virtual data room for listing **23-05**, please complete and submit an electronic confidentiality agreement. Alternatively, you may download, complete, and return a copy of the confidentiality agreement via email to jbrunner@cetane.net. Should you have any questions, please contact Jeff Brunner at (610) 858-8852.

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